

Press release 6 Decembre 2018

ENGIE acquires services provider, CAM and strengthens its customer solutions offer in Latin America

In line with ENGIE's strategy to strengthen its customer solutions offer in Latin America, the Group acquired today CAM (Compañía Americana de Multiservicios), leader in the field of installation, operation and maintenance services for the electricity and telecommunications sectors in the region.

Through this transaction, ENGIE focuses on the customer services segment as a pillar of growth and value creation in Latin America. This acquisition will reinforce the Group's presence in the region and will expand ENGIE's access to an extensive range of industrial and utility customers of different sizes.

The Group is now consolidating a unique and comprehensive offer comprising a wide range of solutions in energy infrastructure, power generation and specialized customer services.

Following the integration of CAM's 10,000 employees, ENGIE's Latin America Business Unit will triple its headcount from 4,800 employees to approximately 15,000.

Pierre Chareyre, ENGIE Executive Vice-President, in charge of the business units Global Energy Management and Latin America said: "By combining ENGIE and CAM's activities in Latin America, the Group is taking an important step in the implementation of its regional strategy, focused on the development of customer solutions."

Pierre Devillers, ENGIE Latin America Chief Customer Solutions Officer added: "In the context of the energy transition and the digital transformation, this acquisition will broaden ENGIE's expertise and expand its offer for industrial clients and cities. The Group's ambition is to build a multi-solution and multi-country platform serving its current and future clients."

ENGIE'S Latin America business unit (excluding Brazil) is present in Chile, Argentina, Peru and Mexico.

ENGIE Headquarters



About CAM

In the electricity segment, CAM focuses on the installation, operation and maintenance of electrical networks, electricity meters, public lighting points, as well as certification, testing and calibration of equipment.

For the telecommunications industry, CAM provides installation, maintenance and replacement services for internet equipment, products and services, cable TV and telephony. Likewise, it designs, manages, constructs, maintains and operates specialized networks and mobile telephony infrastructure.

About ENGIE

We are a global energy and services group, focused on three core activities: low-carbon power generation, mainly based on natural gas and renewable energy, global networks and customer solutions. Driven by our ambition to contribute to a harmonious progress, we take up major global challenges such as the fight against global warming, access to energy to all, or mobility, and offer our residential customers, businesses and communities energy production solutions and services that reconcile individual and collective interests.

Our integrated - low-carbon, high-performing and sustainable - offers are based on digital technologies. Beyond energy, they facilitate the development of new uses and promote new ways of living and working. Our ambition is conveyed by each of our 150,000 employees in 70 countries. Together with our customers and partners, they form a community of imaginative builders who invent and build today solutions for tomorrow.

2017 turnover: 65 billion Euros. Listed in Paris and Brussels (ENGI), the Group is represented in the main financial (CAC 40, BEL 20, Euro STOXX 50, STOXX Europe 600, MSCI Europe, Euronext 100, FTSE Eurotop 100, Euro STOXX Utilities, STOXX Europe 600 Utilities) and extra-financial indices (DJSI World, DJSI Europe and Euronext Vigeo Eiris - World 120, Eurozone 120, Europe 120, France 20, CAC 40 Governance). To learn more: www.engie.com

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